



VHI

ATTORNEYS

COMPANY PROFILE



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We offer expertise in most areas of law including commercial litigation, property law, commercial law and family law.



HISTORY

Van Heerden's Incorporated (as the firm was known until 2015) was established in 1996 by Willem and Corlia van Heerden. What started off as a small law firm specializing in the then "Credit Agreement Act" litigation evolved to a well-established and known law firm in Pretoria.

Under the management of Willem van Heerden, Wayne O'Reilly, Frikkie Groenewald, Pierre Griffioen and Corlia van Heerden - along with four professional assistants and a number of paralegals - our firm consists of a team of 17 professionals.

We offer expertise in most areas of law including commercial litigation, property law, commercial law and family law. Our range of legal services are also available to individuals who require assistance in terms of resolving various business disputes, as well as domestic disputes and challenges which affect their public and private lives.

Our main branch is situated at IRS Building, 748 Stanza Bopape Street, Cnr Beckett Street, Arcadia, Pretoria. Our offices are located in close proximity to the North Gauteng High Court, the Pretoria Magistrate's Court, Pretoria Deeds Office, Master's Office and CIPC Offices. We now also have a Branch Office in the East of Pretoria in order to ensure easy access to all our clients. This office is situated on the First Floor of the Domus Building in Glenwood Drive, Menlyn, Pretoria.



VISION



We understand the importance of delivering top-quality service to all our clients. That is why the professional team at VHI Attorneys endlessly aim to ensure that our clients' needs are met through the provision of legal services.

Not only do we recognize the importance of service delivery, but we continuously strive to maintain and improve service levels in order to provide the best litigation and conveyance experience for our wide and diverse range of clients.

Integrity, accountability, communication and excellence are the four key standards that define our work. We are committed to the timely, accurate, competent, honest and courteous practice of law, with everyone in our organization remaining accountable.

OUR MISSION

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VHI Attorneys' **impressive track record** and reasons for success are founded on the fact that we:



Hire Skilled Personnel

We head hunt and employ only the most highly skilled personnel since we believe that with motivation, skill and experience we will achieve success.



Conduct Training

We conduct regular in-house training and encourage our staff to attend various courses to enhance their service delivery and productivity.



Communicate

We know that an informed customer is a satisfied customer and we choose to practice what we preach.

Willem van Heerden

Admitted as an attorney in 1995 - is the founder of VHI Attorneys. Apart from consulting at and managing the firm, he specializes in commercial litigation with a specific preference for litigation relating to the National Credit Act and Insolvency Law. He has a well-established department specializing in recovery of assets for various Commercial Banks and other Credit Providers. He furthermore attends to various commercial transactions on behalf of Banks and Corporate Entities and has a separate department attending to Bond and Transfer Registrations.

Professor Corlia van Heerden

Admitted as an attorney in 1993. She practised for 10 years before returning to the academic world. She is currently practising as an attorney and conveyancer, and is also a Professor in Banking Law at the Department of Mercantile Law at the University of Pretoria where she lectures on the National Credit Act, the Consumer Protection Act, the Insolvency Act and the Competition Act and various aspects of Banking Law. She holds a doctorate in Law of Civil Procedure and has many years of practical experience. She has been a consultant of the firm since it was first established, is also a director on our board and advises the firm on relevant issues of law. Professor van Heerden is a co-author of the Guide to the National Credit Act (Lexis Nexis 2008) and is widely regarded as an expert in all matters relating to the National Credit Act and The Consumer Protection Act.



PROFESSIONAL TEAM, DIRECTORS AND SHAREHOLDERS



Pierre Griffioen

Admitted as an attorney in 2001 and joined the firm as a director during 2002. He manages the commercial department and specializes in property developments and the registration of transfers and bonds. He is also a conveyancer and notary.



Frikkie Groenewald

Admitted as an attorney in 2002 and became a director in 2002. He has since obtained a diploma in Advanced Labour Law with his area of practice being High Court and Magistrates Court litigation, foreclosures, family law and third party claims. He heads the Foreclosure Litigation Department.



Wayne O'Reilly

Admitted as an attorney in 2010 and joined the firm in 2009. He is head of our Debt Review Department. He furthermore handles asset recovery litigation and commercial High and Magistrate Court litigation with a specific focus on the National Credit Act. He furthermore attends to Family Law and Insolvency related matters whilst having significant experience in opposing business rescue proceedings.

VHI Attorneys employs eight attorneys - two of which are admitted conveyancers, and one who is a conveyancer and notary. There are furthermore four partly qualified paralegals in our service.

Directors:

Willem van Heerden (B. Proc)
Professor Corlia van Heerden (Conveyancer) (LLB, LL.M, LL.D)
Pierre Griffioen (Conveyancer & Notary) (B.Proc)
Frikkie Groenewald (LLB)(Dip Labour Law)
Wayne O'Reilly (LLB)

Professional Assistants:

Nadine Hills (LLB)
Estelle Viljoen (LLB)
Yolande Steyn (LLB)

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COMMERCIAL LITIGATION DEPARTMENT

Because proper litigation proceedings require an expert approach, our litigation department has expertise in all aspects of High Court and Magistrate's Court Litigation.

Our expertise range from large commercial matters to small debt recoveries. We also assist with the drafting of contracts, advice on implementation and termination of contracts and render general legal advice and services on commercial and property matters.

At VHI Attorneys our approach to litigation is governed by our recognition of the fact that clients - whether plaintiff or defendant - do not enter into litigation by choice, but as final resort to enforce or protect their rights.

We understand that lengthy, expensive litigation can often be avoided by the identification of appropriate alternatives. However, should we believe that litigation is necessary, we shall act vigorously to ensure the best possible approach for our client that results in a favourable outcome.

The Litigation Department of VHI Attorneys serves all aspects of law however specializes in the following areas:

- National Credit Act (NCA);
- Banking Law;
- Debt recovery;
- Insolvency Law (including Business Rescue Applications);
- General High Court and Magistrates Court litigation;
- Commercial Related Disputes.

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ASSET BASED FINANCE DEPARTMENT

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Our Asset-Based Finance (ABF) Department is the most established in the firm.

We have 18 years of experience in ABF and as a result, VHI Attorneys has constantly been one of the top performing firms on Nedbank's ABF panel. We furthermore render our services for the Motor Finance Corporation (MFC) which is now a division of Nedbank Limited.

VHI Attorneys' ABF Department prides itself on its excellent turnaround time in obtaining interim attachment orders, judgments for cancellation and the return of assets.

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FORECLOSURE DEPARTMENT

We have a fully operational department specializing in foreclosure of Home loans and Commercial Mortgage Bonds.

The success of our Foreclosure Department is based on our employee's abilities to follow the correct procedure diligently, effectively and in good time - all whilst simultaneously giving our respective clients feedback and updates on all matters through their chosen form of communication.

Some of our major clients include Nedbank Retail, Nedbank RRB and Business Banking Divisions.

Undoubtedly, the National Credit Act has a major influence on debt and asset recovery in South-Africa. That is why it is necessary to be equipped with attorneys that are specialists in the field. We aim to enhance and improve your recovery and re-structuring processes throughout the country.

We have made it our mission to analyse new legislative measures and assist our corporate clients with the necessary information to help them function as efficiently as possible within a consumer protected credit market.

We strive to oppose Debt Review skilfully (including reckless credit matters) in accordance with the specific needs of our clients.

Our Debt Review Department is developed in such a way that we are in a position to handle parallel proceedings with our Asset Based Finance Department, which leads to expeditious settlement and/or asset recovery - depending on the circumstances and requirements of our client.

We have initiated copious rescission and variation applications that have proven to be successful. Our motto is based on professional and quality services, which - in turn - will generate the required results.

It is therefore our objective to ensure that we continuously adapt and develop a system that is not only performance based, but also remains cost effective in order to enable our clients to reach their recovery targets whilst upholding their reputation within the market.

We are all aware of the amendments to the National Credit Act, and we have successfully generated case law concerning the debt review processes which assists our corporate clients when dealing with the Debt Counselling fraternity. We offer the necessary expertise to absorb any forthcoming challenges.

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COLLECTIONS DEPARTMENT

This department specializes in the collection of debt relating to:

- Credit cards;
- Cheque accounts;
- Personal loans;
- General small and large debt book collections.

Our Collection Department's success is based upon the way our team of professionals handle large volumes of work accurately and promptly, whilst generating feedback to clients on a regular basis.



AREAS OF PRACTICE

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COMMERCIAL CONVEYANCING & PROPERTY LAW DEPARTMENT

We have a specialized and sophisticated Conveyancing Department. It is here that we deal with all aspects of transfers, bond registrations, property development, sectional titles, township development and the like.

The team is dedicated to providing an excellent turnaround time for all matters that are assigned to them. To achieve this, they utilise the expertise of qualified conveyancing assistants.

We use the best software facilities which notifies our clients immediately when an instruction is received with regular and complete updates. As a result, our clients are kept up-to-date on the status of their transactions at all times.

A

RANGE OF PROPERTY SERVICES OFFERED

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- Acquisition and acquisition agreements;
- Registration and or transfer of residential, sectional title and commercial properties;
- Registration of mortgage, surety, collateral and notarial bonds;
- The establishment and registration of township registers;
- Property sub-divisions, excisions and consolidations;
- Registration of notarial servitudes;
- Drafting and registration of antenuptial contracts
- Drafting of all types of notarial deeds;
- Authentication of documentation for use in foreign countries;
- Bond registrations on behalf of Nedbank Limited, New Republic Bank and Imperial Bank;
- Bond cancellations on behalf of New Republic Bank, Imperial Bank and Nedbank;
- Foreclosures and sales in execution.

B

APPLICABLE FEES

Our Property Law Department specialises in affordable and low cost housing developments as well as residential transfers from black empowerment estate agencies.

We specialise in the following areas: Soshanguve, Mamelodi, Atteridgeville, Mahube Vallley and Lotus Gardens, to name but a few.

The conveyancing matters' fee structure is in accordance with the fee structure as provided by the Law Society of the Northern Provinces.

OUR CLIENTS

Estate Agencies

- Chas Everitt
- Pam Golding
- Seeff
- Lew Geffin T/A Sotheby's
- Pretor
- Realty1
- Engel & Volkers
- Remax
- Fine & Country

Developers

- Hengene Developments 104 (Pty) Ltd
- Van Biljon Ontwikkelaars
- Harlequin Duck Property Developers
- Infoteam Investments
- Dirk van Zyl Smith Property Developments
- D & M Padaanleg Developers
- Sandton Property Development 2004 (Pty) Ltd

COMMERCIAL CLIENTS

- **Nedbank Limited**
- **The Motor Finance Corporation**
- **Bayport Financial Services**
- **Old Mutual Bank**
- **Imperial Group**
- **NRB Risk Solutions**
- **WJL Medical**
- **Public Storage (Pty) Ltd**
- **Generator & Plant Equipment Hire**
- **Centrafin**

Black Economic Empowerment (BEE)

We are fully BEE compliant thanks to the appointment of such personnel as Ms Irene Mabusa in our Conveyancing Department, Ms Doreen Zwane in our Foreclosure Department and Tsholo Maswangany in our Assets Based Finance Department. Our B-BBEE procurement recognition level is a Level 2.

We believe in development of our staff and encourage regular training and further education of our staff members. Professor van Heerden also gives regular in-house training relating to the latest developments in the National Credit Act and Consumer Protection Act.

We have trained numerous candidate attorneys from historically disadvantaged groups - Daphne Lebesse Attorneys, Christopher Moyo Attorneys (Randburg) and James Matlala Attorneys (Bronkhorstspuit) - and have assisted them in starting up their own firms. To this day, we have a good working relationship with abovementioned firms as correspondents, in the areas they practice in.

Information Technology


We believe that it is essential to keep up-to-date with technology in our fast evolving world in order to assist our clients in the most effective and up to date way possible. All of our staff members are computer literate.

Here at VHI Attorneys we use the Korbitec GhostConvey system for all our conveyancing needs. To assist the Litigation Department, we rely on the Ghost Practice management software system as it is one of the most advanced programs of its kind.

Our Conveyancing Department is also part of the Property Hub where our clients can personally enquire about the status of a transaction by logging in.

We make use of Centric Edge as our IT specialists in order to ensure that our systems run smoothly and that backups of our system and files are done daily.

Each employee has an email address and direct fax number so that we can effectively and efficiently stay in touch with our clients.



We are an **energetic and skilled group** of lawyers with competent supporting staff to cater for each and every legal requirement.

If you and your business share these values, we invite you to consider our services. By appointing VHI Attorneys you will be **adding significant value** to your company. We are eager to attend to all of your legal requirements, and look forward to a **prosperous and mutually beneficial** relationship.